October 31, 2003

15. A Field Study of Energy Efficient Factories

省エネルギー優良工場視察

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> ダイキン工業株式会社 滋賀製作所

主

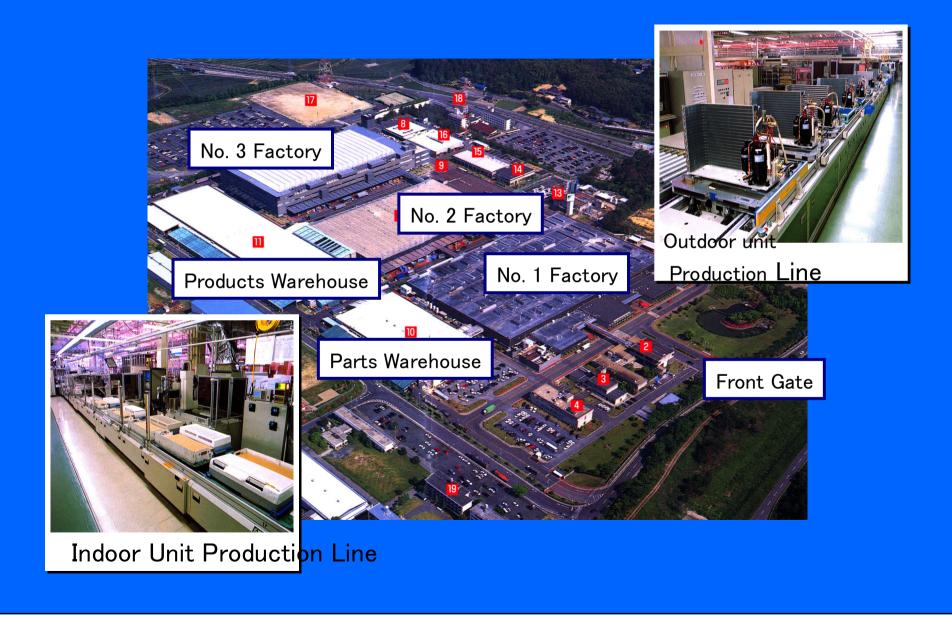
DAIKIN Our Energy Saving Activity "Aiming for Eco- Friendly and Profit-Making **DAIKIN Industry, Ltd., Shiga Plant**

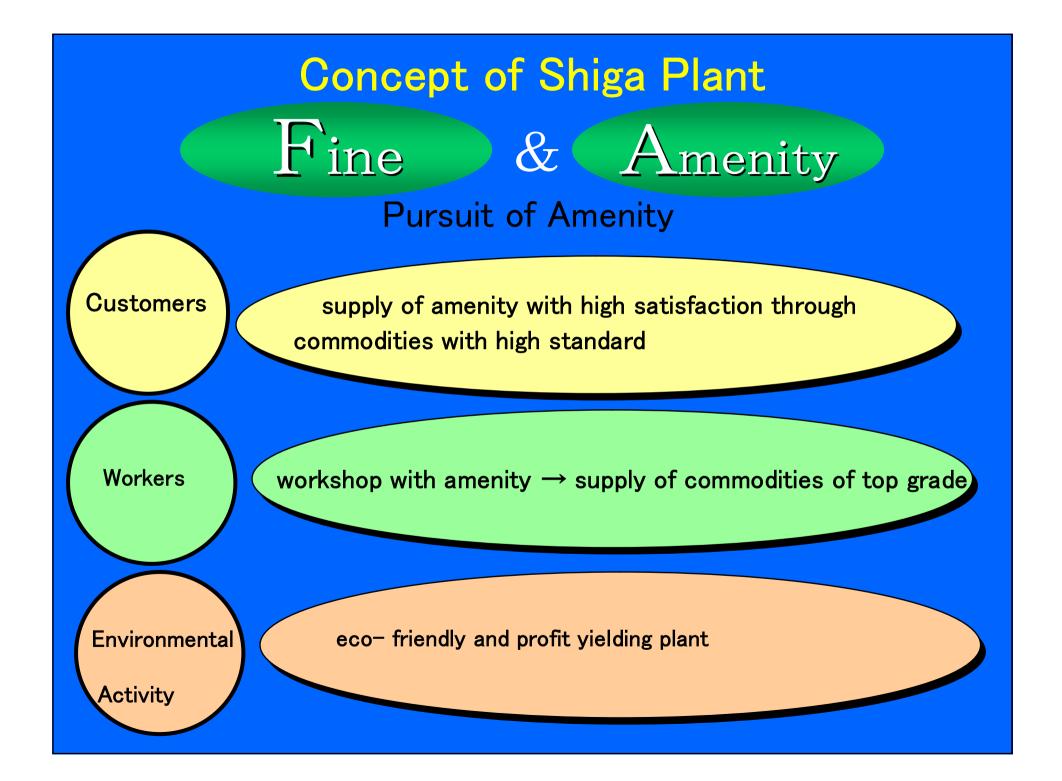
Introduction of Shiga Plant

Production Base in Japan for Residential Air Conditioner



Overall View of Shiga Plant

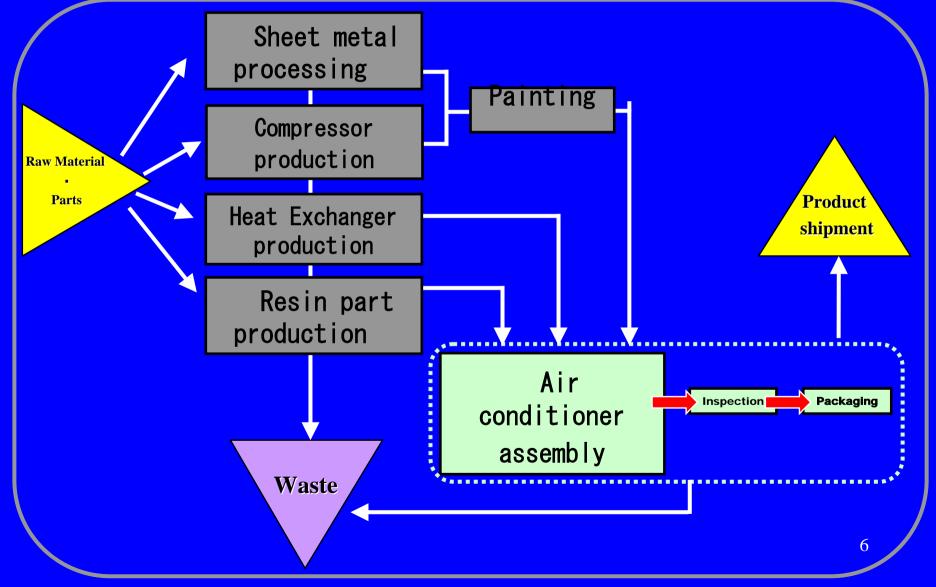




Brief Background of Shiga Plant (focusing on production system/environment and quality matters)

| Year | Month | History |
|---------------------|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1970 1972 | 1 1 2 | Start of Shiga Plant operation Becomes a certified factory qualified to affix the JIS mark. |
| 1978 1980 | 11 11 | Installation of PDS Production System (Production of Daikin System) |
| 1982 | 11 | Industrial standardization and quality control. "Osaka Bureau of Economy, Trade and Industry Directory General's Award" " National Research Institute President's Prize" |
| 1986 | 10 | "Ministry of International Trade and Industry Minister's Award" |
| 1987 1990 | 2 10 | Excellent energy control factory. "Kinki Bureau of Economy, Trade and Industry Director General's Award |
| 1994 | 5 | TPM Activity "TPM Business Award of Excellence" ISO9001 Certification Registration |
| | 10 | TPM Activity "TPM Business Continuance Award of Excellence" |
| 1996 | 9 | " "TPM Special Prize Award " |
| 1997 | 12 10 | ISO14001 Certification Registration Excellent high pressure gas production plant. "High pressure Gas Safety Institution of Japan Security Association President's Award" |
| 2000 | 2 | Energy Conservation Grand Prize "Agency for Natural Resources and Energy Director General's Award" Energy Conservation Air-conditioner with an energy saving inverter "Urru and Sarara" |
| 2001 | 2 | Energy Control Factory of Excellence "Agency for Natural Resources and Energy Director General's Award" |
| 2002 | 10 6 | Achievement of Zero-waste Emission High-cycle production system "Production Grand Prize Award" 5 |

Production Process Flow

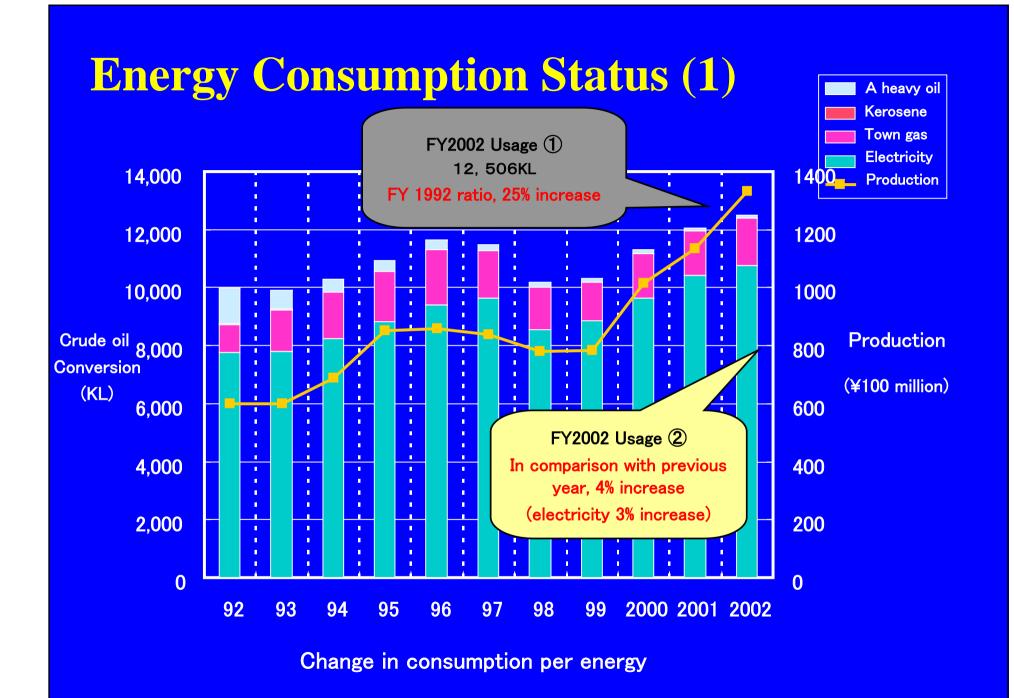


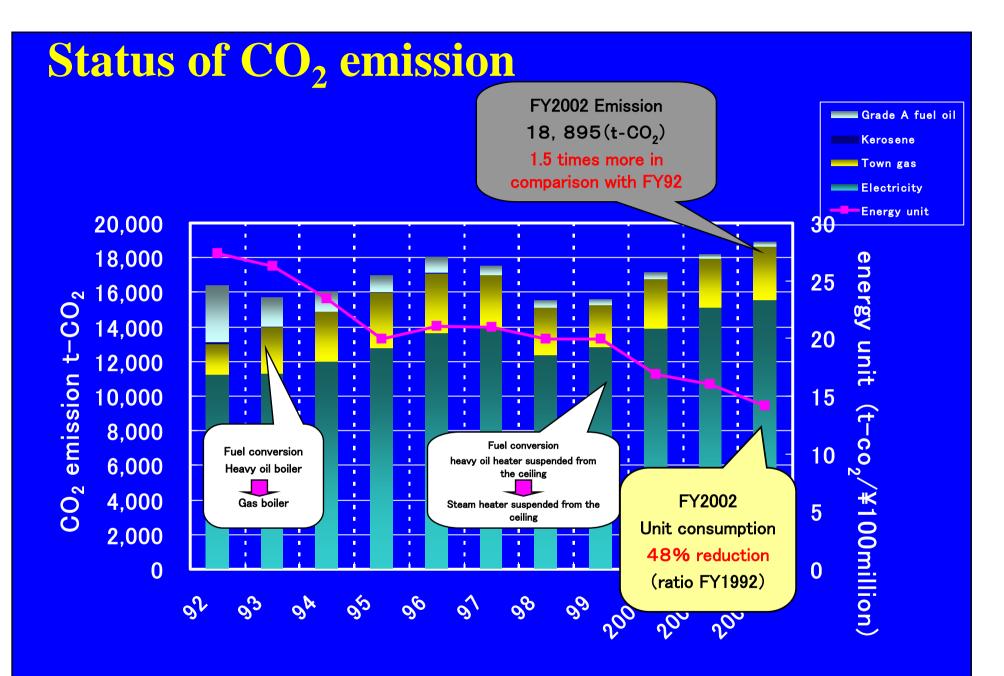
Outline of Energy Usage

Nominated Plant for First-class Energy Management (electricity)

Nominated Plant for Second-class Energy Management (thermal)

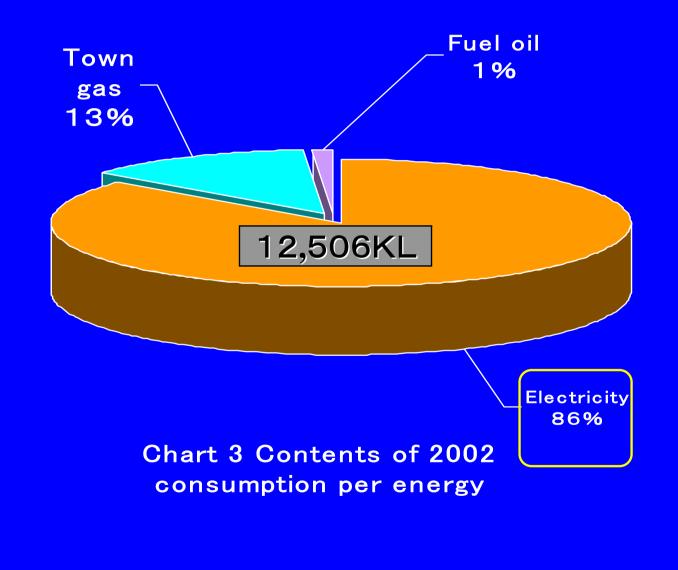
Energy usage per year (FY2002 results) Electric power 40,565,000kwh Town gas 1,537,000m³ Grade A fuel oil 95 KL



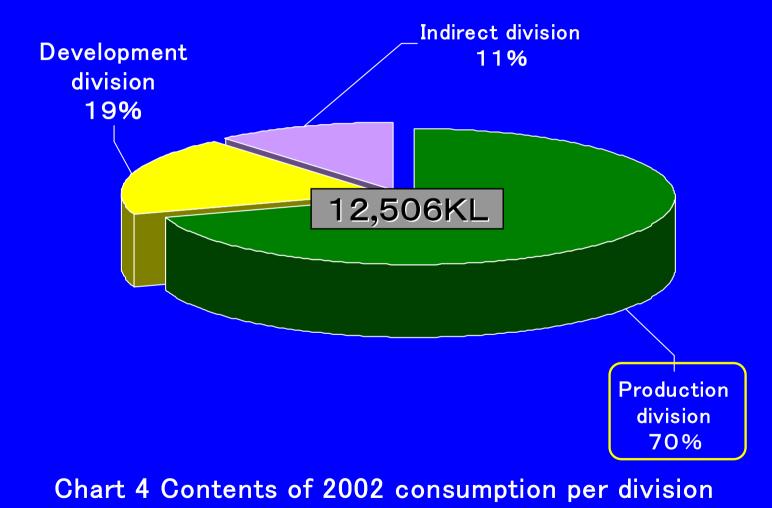


Change in CO₂ emission

Energy Usage Status (2)



Energy Consumption Status (3)



Target Actions for Energy Conservation

Company Target

[15% reduction of energy unit for 2000 in comparison with FY1992]

Energy converted in crude oil(kl)

Energy unit

Energy unit

Production on '92 cost base(¥100M)

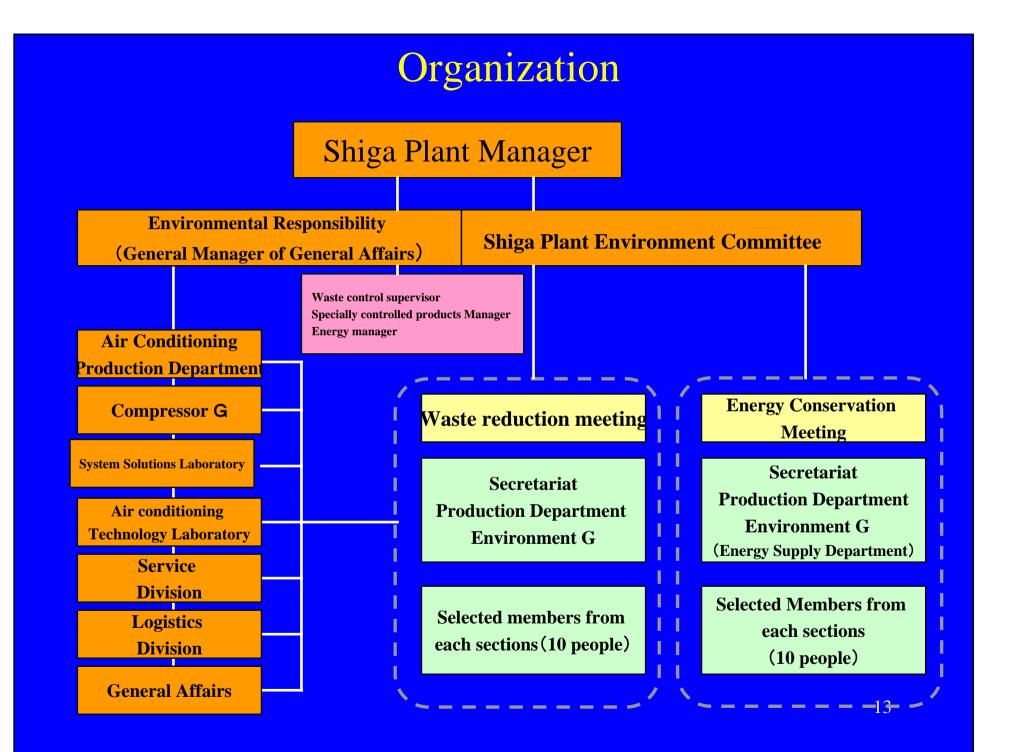
Targets Energy Conservation Law

(over 1% reduction of energy unit in comparison with the previous year)

Electricity consumption for production(1,000 kwh)

No. of products (1,000 sets)

Chart5 Energy Conservation Activity Targets



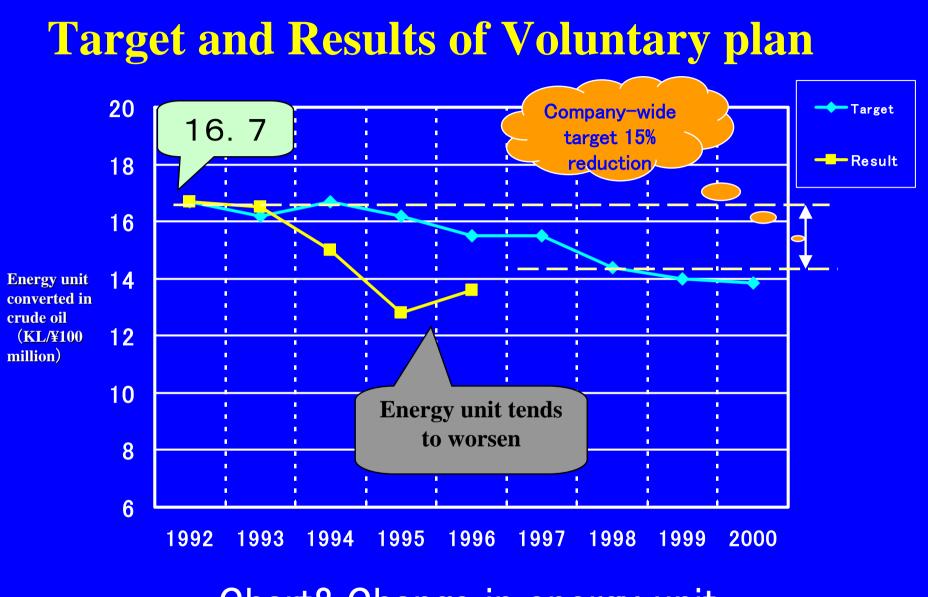
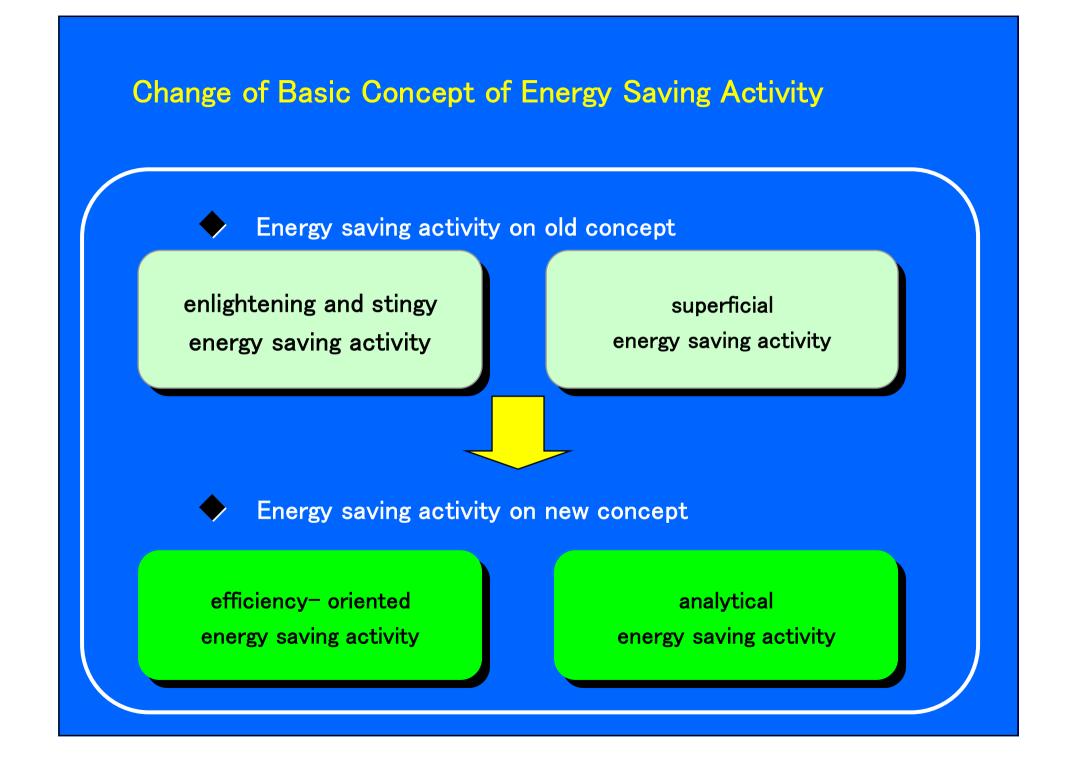
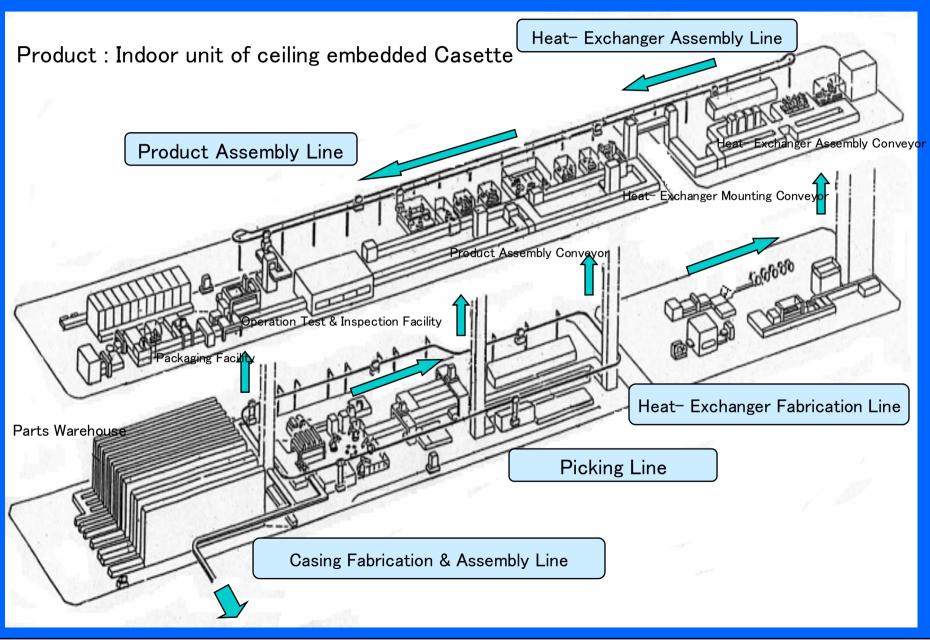


Chart8 Change in energy unit



Energy Analysis Line



Energy Analysis on New Concept (1)

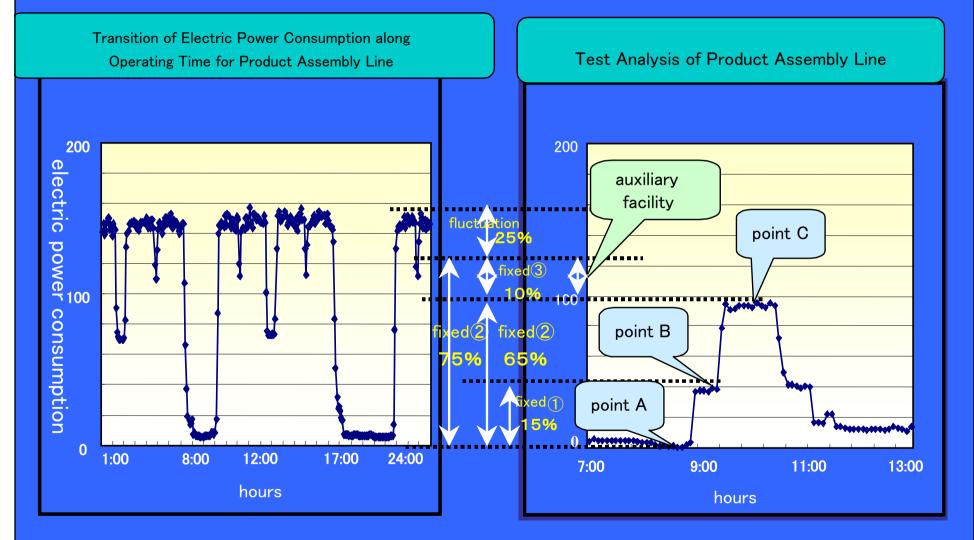
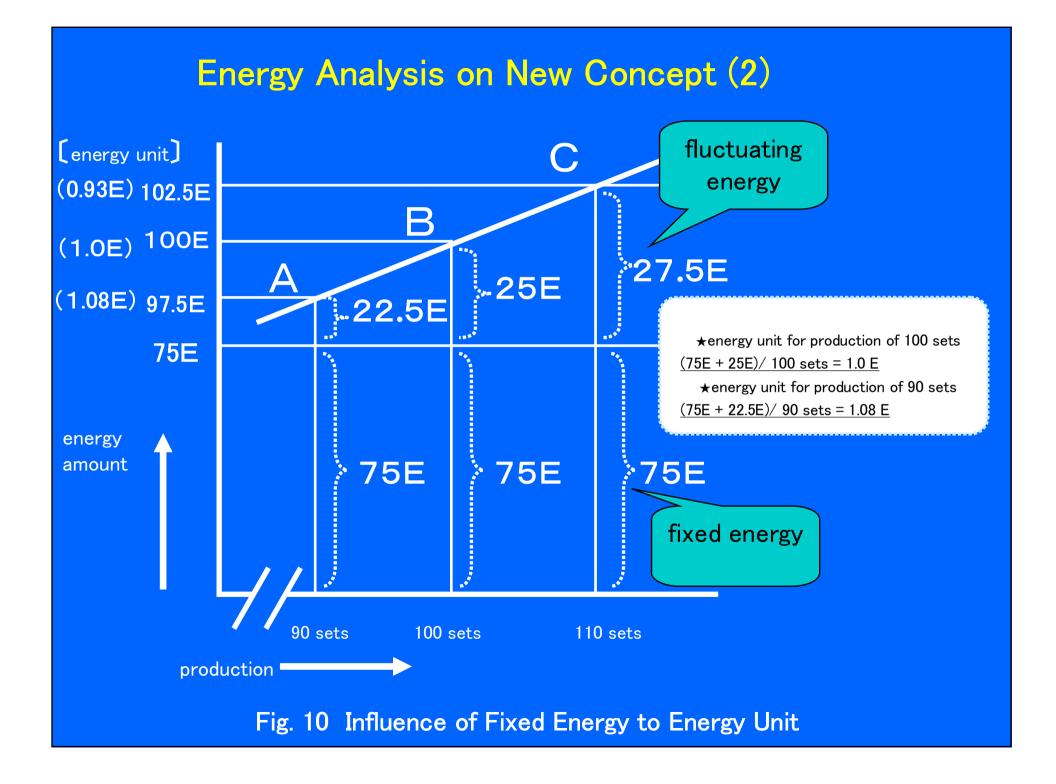


Fig. 9 Analysis of Electric Power Consumption



Classification of Energy Saving

| Saving Method | category | Saving Items | | | | | | | | |
|-----------------------------------------|------------------|-----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|--|
| | | lindation of | • removing idle fluorescent and mercury lamps | | | | | | | |
| | | lighting | • turning off when not needed | | | | | | | |
| Elimination of | Cons- | air- conditioning | • strict control of setting temperatures (28 °C for cooling and 20 °C for heating) | | | | | | | |
| | umption | turning off idle equipment | \cdot assured management of on- and off- time of power supply for | | | | | | | |
| energy waste | | and at breaks | the line facilities by clarifying the persons in charge | | | | | | | |
| | Supply | optimum transformer | \cdot repairing air- leakage through the $$ energy saving patrol | | | | | | | |
| | ouppiy | operation | repairing water- leakage through the Energy saving patrol | | | | | | | |
| Maintenance of function | Cons- | leakage prevention | repairing air leakage by energy- saving patrol repairing water leakage by energy- saving patrol | | | | | | | |
| (aggravation due to | umption | cleaning and overhauling | \cdot cleaning air- filters for air- conditioners and other systems | | | | | | | |
| negligence) | | | • washing the heat- exchangers for air- conditioners | | | | | | | |
| | | thermal insulation | repairing abrasion and gaps | | | | | | | |
| | | Replacement with energy- saving type | \cdot changing fluorescent lamps to Energy saving type (40 W \rightarrow 36 W) | | | | | | | |
| | Cons- umption | Introduction of energy- | \cdot introducing "Ecoeyes" to utilize midnight power (peak- shift) | | | | | | | |
| Improvement of | | saving Equipment | \cdot installing water- spray ("Enecut") to air- conditioner outdoor equipment (condenser) | | | | | | | |
| f acility (energy efficiency, | | changing control method | prevention of idling (changing to the circuit to shut down the system when not fabricating) from fixed energy to variable energy | | | | | | | |
| etc.) | | changing testing method | • prevention of idling (use of timer) | | | | | | | |
| | | (fixed \rightarrow proportional) | changing the control method of calorie meter | | | | | | | |
| | | increasing system efficiency | · increasing the efficiency of air- conditioning for F6 line | | | | | | | |
| | | utilization of natural energy | • changing to air- conditioning system for A1 & A2 lines by introducing external air | | | | | | | |
| | Supply | introduction of energy- | • changing to high- efficiency motors (for such cooling water pumps | | | | | | | |
| | | saving equipment | as compressors and dry air in the plant) | | | | | | | |
| | | optimization of energy | \cdot stoppage of supply system by using timer in line with the line shut- down | | | | | | | |
| | | supply method | \cdot optimum operation in accordance with the load of cooling- water pump in the plant | | | | | | | |
| | | supply voltage | · decreasing supply voltage for lighting circuit (4%) | | | | | | | |
| | | structuring energy | introducing D-BISP for monitor of energy & air- conditioning | | | | | | | |
| Enlightenment of E | nergv | enhancement of employees' | broadcasting for PR of Energy saving | | | | | | | |
| Conservation | | Energy Conservation awareness | • publishing bulletins for PR of Energy saving | | | | | | | |

Table of Energy Conservation Methods

Energy Conservation Plan

| Deletion method | User | Action items | FY1997 | FY1998 | FY1999 | FY2000 |
|------------------------------------------------------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|--------|--------|
| Waste removal | Consumer Supplier | lighting Air conditioning Turing off idle equipment and at breaks Optimization of transformer operation | | | | |
| Function maintenance (Worsens if left unattended) | Consumer | Leakage prevention Cleaning, overhauling thermal insulation | | | | |
| Facility improvement (Energy efficiency etc) | Consumer | Replacement to energy conserving version Installation of energy conserving machine change in controlling method (fixed to proportional change in testing method (fixed to proportional Increased system efficiency Utilization of natural energy | | | | |
| | Supplier | Installation of energy conserving machine Optimization of energy supplying method Supply voltage Construction of energy control | | | | |
| Energy conservation enhancement a | ctivity | Employees to be conscious of energy conservation | | | | |

Energy Consumption Activity Plan

Improvement Case (1)

Cycle Stop of Hydraulic Pump for L- Bent Rig for Heat Exchanger



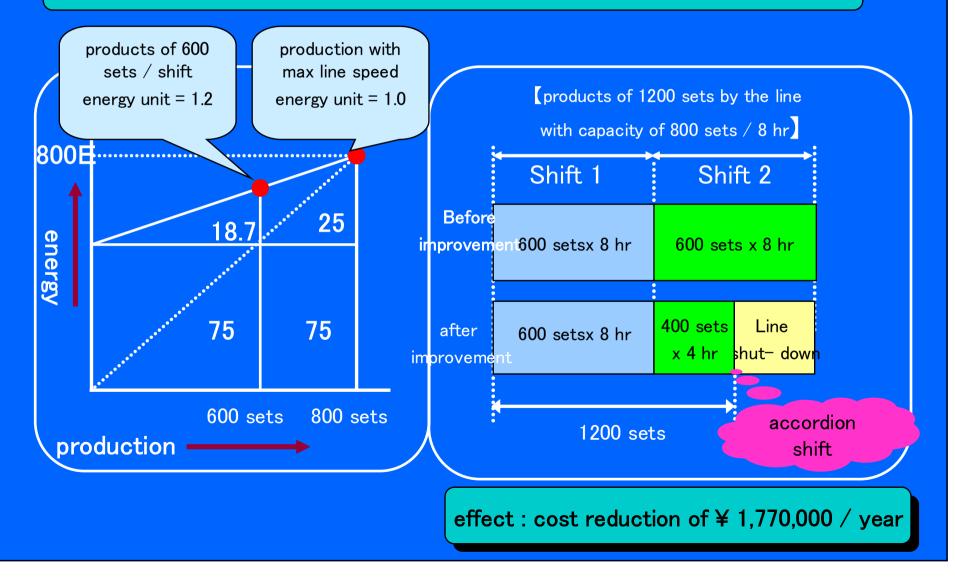


| | Fixed Energy | Required Measure | Measure Taken |
|---|---------------------------------------|------------------------------------------------------------------|--------------------------------------------------|
| 1 | idle operation of hydraulic pump | changing circuit to automatic stop of hydraulic pump | adding "circuit check" to inspection table |
| 2 | consumption of 100 W during breaks | clarifying switch to turn off | specifying person in charge on the panel |
| 3 | consumption of 500 W at standby | clarifying the timing to turn- on power source for standby | specifying person in charge on the panel |

effect: cost reduction of ¥ 305,000 / year

Improvement Case (2)

Measure for MAX Energy Efficiency by MAX Line Speed



Case study of improvement (3)

Tag

To control the power source of ON-OFF time for the line equipment

Preparation of an instruction sheet

(1) To indicate the names of a section and a group in charge of management and I the name of a power board

2 To divide the persons in charge into Group A and Group B and write the names of the leader and sub-leader of each group

To indicate the time to turn the (3) switch ON and OFF

(4) To control the tags by color for each **ON-OFF** operation

Power Board of equipment

Group 5 of the 2nd Manufacturing Section

Name of power board: F6 Line Fin Press

Persons in charge Group A - Leader: Akira Katabuchi

Sub-leader: Kojiro Maeda

Group B – Leader: Yoshihiko Sakai

Sub-leader:

Tomoya Tanaka

| | Daytime | Night |
|--------------------|---------|-------|
| Time to switch on | 08:35 | 21:35 |
| Time to switch off | 17:20 | 05:20 |

Result : ¥820,000/year

Improvement Case (3)

Installation of Air- Conditioner "Enecut"

| Number of Installation | | | | | | |
|------------------------|---------|--|--|--|--|--|
| No. 1 Factory | 17 sets | | | | | |
| No. 2 Factory | 10 sets | | | | | |
| No. 3 Factory | 21 sets | | | | | |
| Others | 9 sets | | | | | |
| Total | 57 sets | | | | | |

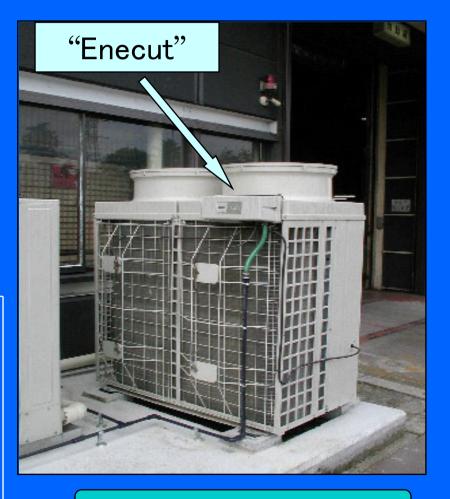
Energy Saving Effects

• about 13 % reduction of power consumption per set

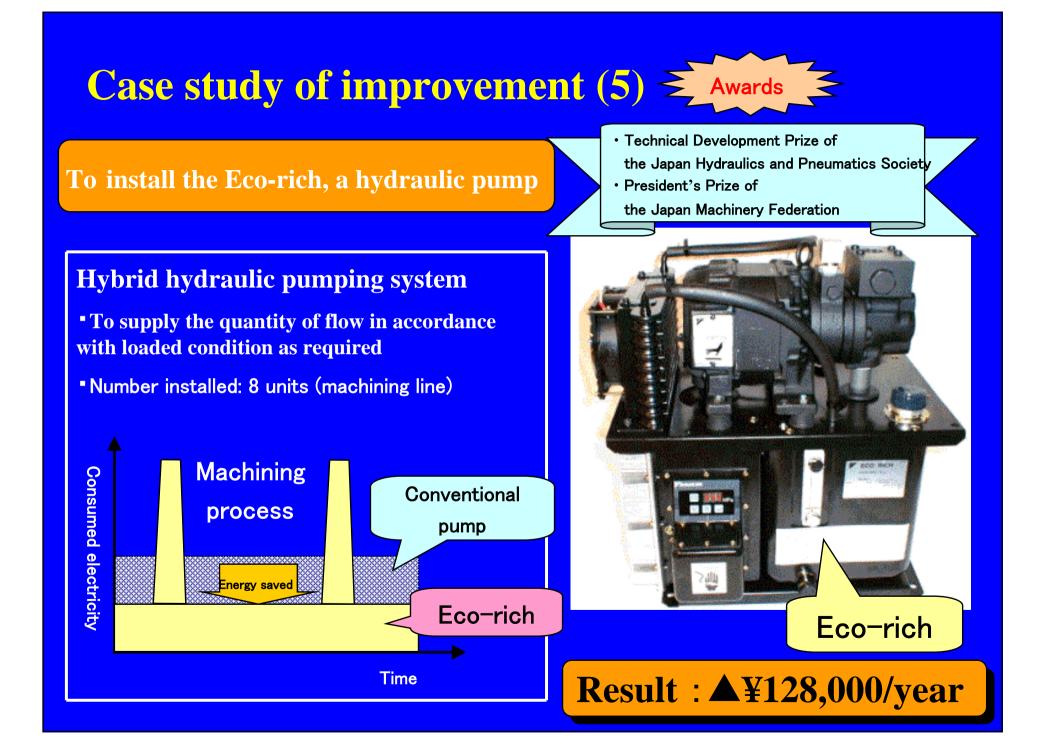
about 20 % cost reduction including demand decrease effect

Effect - 1 : cost reduction of ¥ 444,000 / year (reduced electric power)

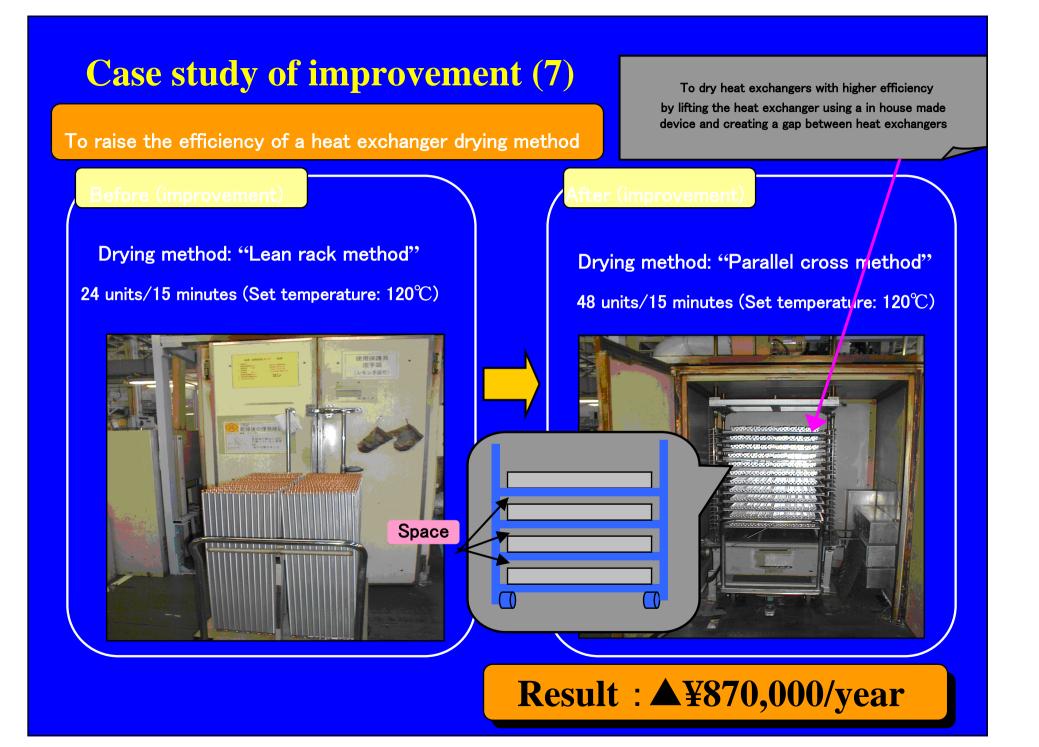
Effect – 2 : cost reduction of ¥ 649,000 / year (reduced demand on electric power)

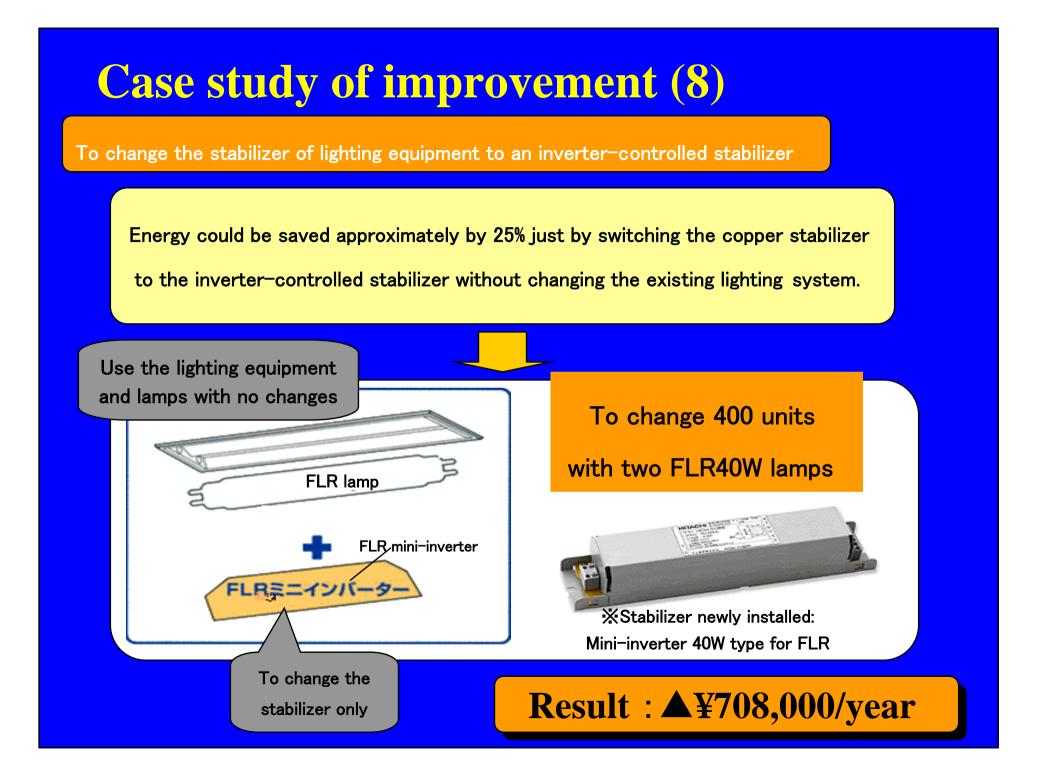


Case of No. 1 Factory



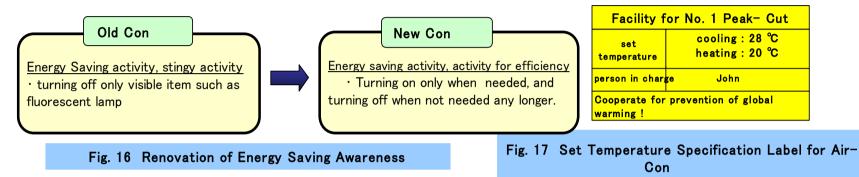
Case study of improvement (6) To optimize the operation of cooling-water pumps of No. 1 factory Loaded condition at the time Pumping of the factory construction quantity Pumping Water consumption (ratio) Switchover to quantity inverter-controlled Load Load operation 120 fluctuations by change in Reduced layout and the 5 2 3 4 6 7 8 9 10 11 12 installati-9 on of an (month) airconditioner Load fluctuations by change in layout an load 2 3 4 5 7 8 9 10 11 12 6 the installation of an air-conditioner (month) The fixed energy consumption began to fluctuate owing to switchover to the inverter-controlled operation based on the load follow-up mechanism. 40 5 6 7 8 9 10 11 12 3 2 4 Result : **▲**¥1,476,000/year (month)





Improvement Case (4)







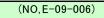
| 省エネパトロール | | | | | | | | | | |
|------------------|---------------------|------|-------|--|--|--|--|--|--|--|
| 発行12年 9月27日 | | | | | | | | | | |
| 発行 部門 | | | | | | | | | | |
| 指摘場所 | 指摘場所 1工場AIライン | | | | | | | | | |
| 指摘事項 | | | | | | | | | | |
| エアードライ/ エアー漏れ | ミー オ | マ体より | | | | | | | | |
| | | | 処置担当者 | | | | | | | |
| | ダイキン太郎 | | | | | | | | | |
| 対策内容 | ŝ | | 完了日 | | | | | | | |
| ェアート・ライハー本体交 | エアート ライバー本体交換 9月27日 | | | | | | | | | |

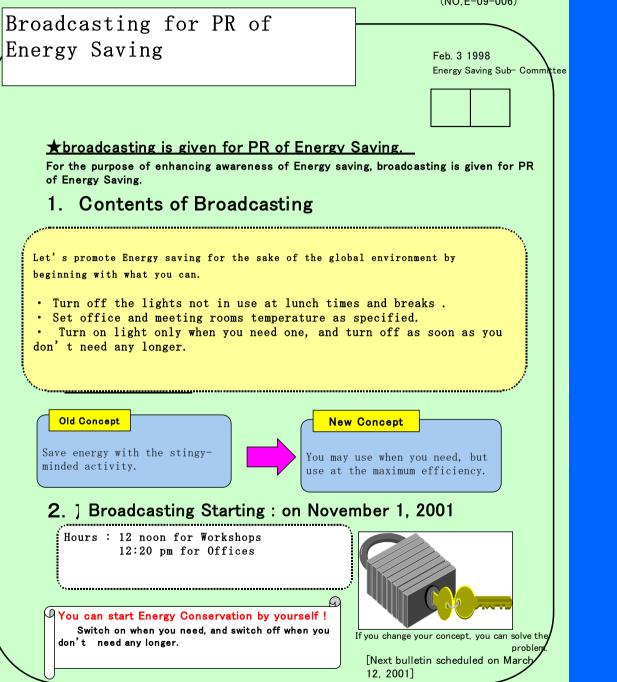
| 省エネエコ活 | 勫 | 韦 | |] | | | 40 | zham u | | | |
|---------------------------|-------------|----|----|---|-----------|-----|----|-------------|------|---|---|
| | 3 /J | 11 | | | 総務課 ダイキン太 | | | | | | 郎 |
| 省エネエコ活動項目 | 9/1 | 2 | 3 | 4 | 5 | 5 7 | | \sim 28 2 | 93 | 0 | |
| 不使用パソコンの電源を切った (1点/1台) | | 2 | | | 1 | 2 | | | | | |
| 不要電灯の消灯 (1点/1台) | | | 1 | | | | | 1 | | | |
| ェアコンのフィルター掃除 (6点/1台) | | | | | | 6 | | | | | |
| ェアコンの設定温度チェック (2点/1台) | | | | | | | | | | | |
| 不要エアコンの電源を切った (5点/1台) | | | | | | | | | | 5 | |
| 目標達成までの残点数 | 30 | 28 | 27 | | 19 | | | 18 1 | 3 13 | | |

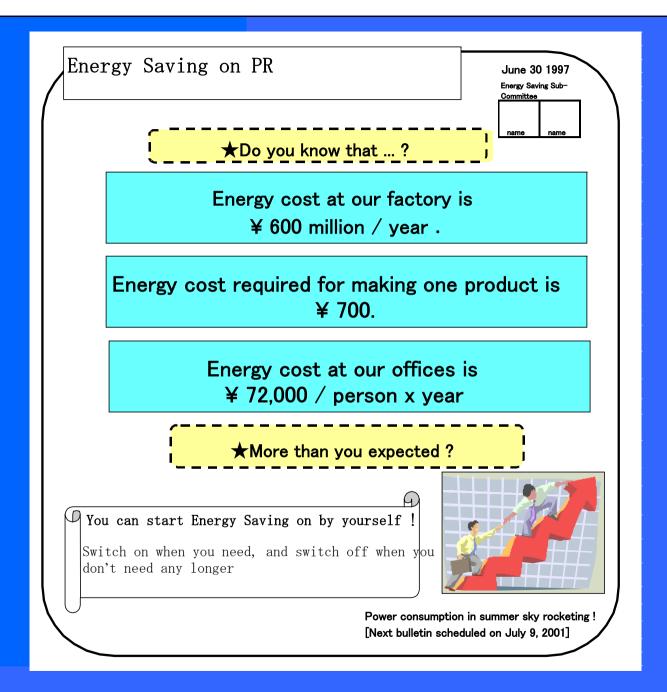
Fig18 Publishing PR for Energy Saving

Fig.19 Indication for Correction by Energy Saving patr

Fig.20 Eco-Activity for Energy Saving









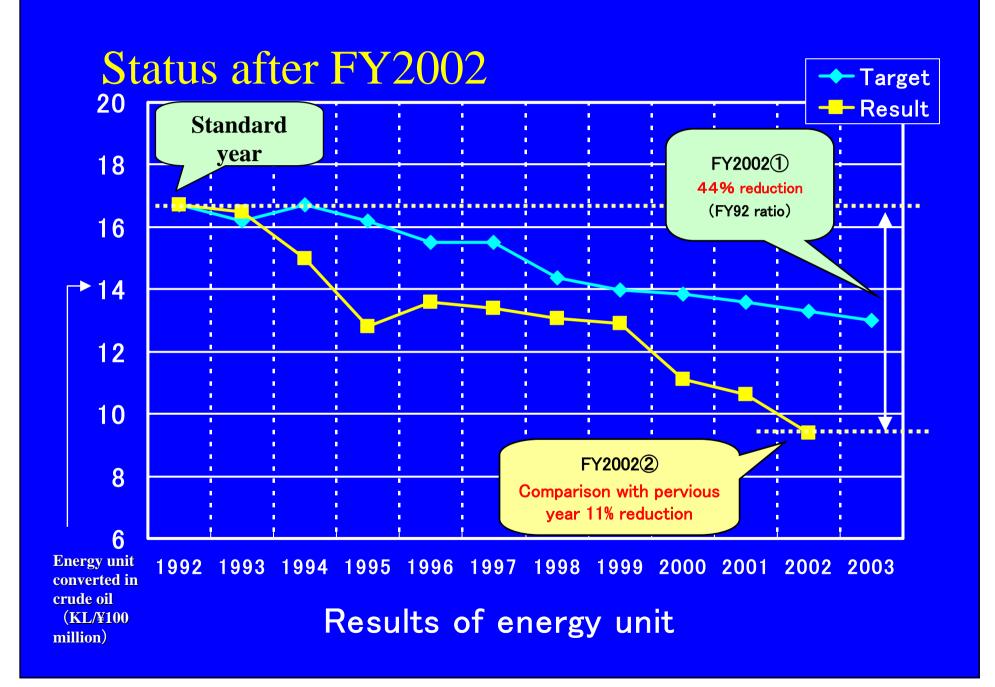
Eco- Activity for Energy Saving

| Eco- Activity Table for Energy Savi | | Gen | eral A | ffair S | ection (target | t 30po | int) | | |
|---------------------------------------------------------------|-----|-----|--------|---------|-----------------|--------|------|--------|--------|
| | | | | | | | | John E | Daikin |
| Eco- Activity Item | 4/1 | 4/2 | 4/3 | 4/4 | 4/5 | ~ | 4/28 | 4/29 | 4/30 |
| Turning off lights not in use (1 point each) | | 2 | | | 2 | | | | |
| Turning off desk- top computer not in use (1 point each) | 3 | | 1 | | | | 1 | | 5 |
| Cleaning filter of air- conditioner (6 points each) | | | | 6 | | | | 6 | |
| Turning off air- conditioner not in use (5 points each) | | | 2 | | | | | 4 | |
| Balance point for target | 27 | 25 | 22 | 16 | 14 | ~ | 15 | 5 | 0 |

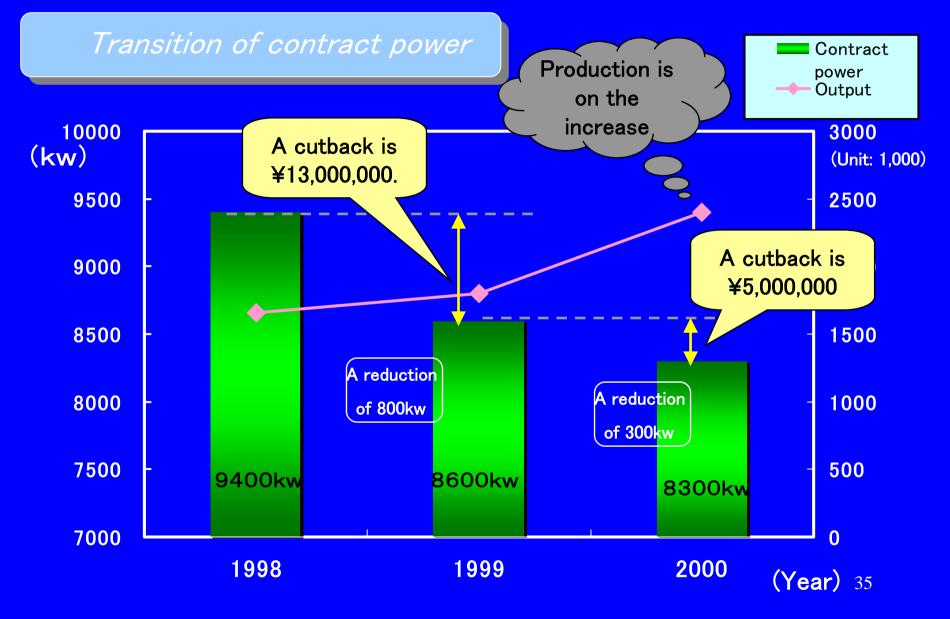
| | erature Specificatio or Energy Saving | light | abel for enment ivity | Air- Conditioner |
|----------------------------------------|------------------------------------------|-------|-------------------------------|------------------------------------------|
| Facility for No. | 1 Peak- Cut | | Patrol f | for Energy Saving |
| set | cooling : 28 °C | | Issued by | Energy Saving Sub- Committee |
| temperature | heating : 20 °C | | Place assigned | No.1 Factory A1 Line |
| person in charge | John Daikin | | Indication | air leakage from air driver for assembly |
| Thank you for your of Global Warming ! | cooperation prevention | | Date of Counter- Action | Sept 7, 2001 / John Daikin |
| [Set Temperat | ture Specification | | | |

[Set Temperature Specification Label for Air- Conditioner]

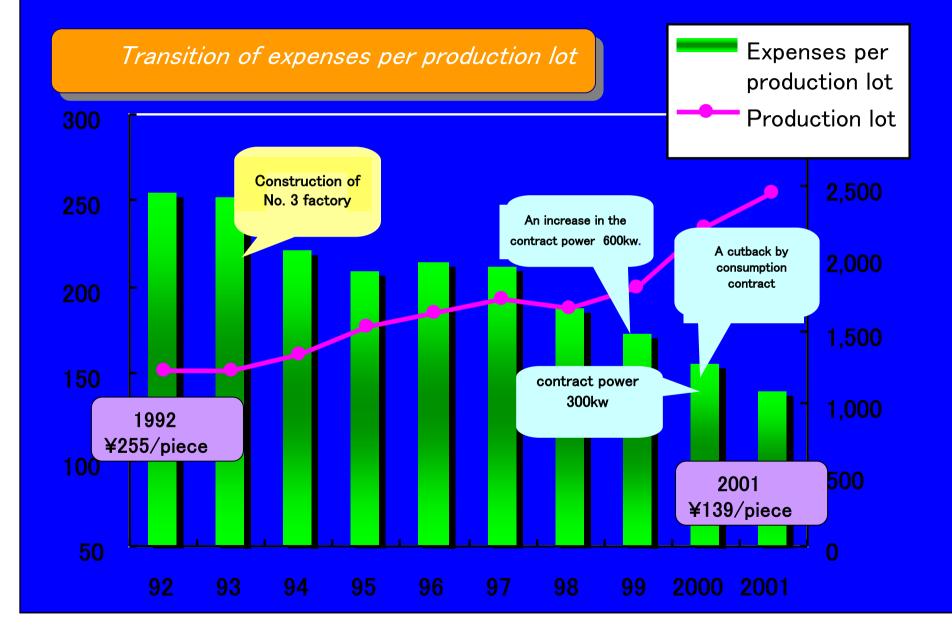
[Indication for Correction by Energy Saving Patrol]



Effect of the countermeasure (2)



Effect of the countermeasure (3)



Effect of the countermeasure (4)

| | | Result | |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| Fiscal year | Components and contents of countermeasure | Reduced quantity | Reduced amount |
| | | (KL) | (In thousand yen) |
| 1998 | Direct Section: To stop the cycle of hydraulic pumps of each manufacturing facility Indirect Section: To wash regularly the heat exchanger of a freezer for testing Supply Section: To operate the number of units according to the load of a specially high transformer | Total 952 | Total 32,805 |
| 1999 | Direct Section: To change the air-conditioning method of F6 line Indirect Section: To operate efficiently each testing equipment by installing a timer Supply Section: To reduce the contract power (800kw) | Total 726 | Total 50,285 |
| 2000 | Direct Section: To cut back energy by raising the efficiency of line operation Indirect Section: To operate testing equipment efficiently by cutting down its operation time Supply Section: To reduce the contract power (300kw) | Total 620 | Total 45,125 |
| Grand total | | 2,298 | 128,215 |

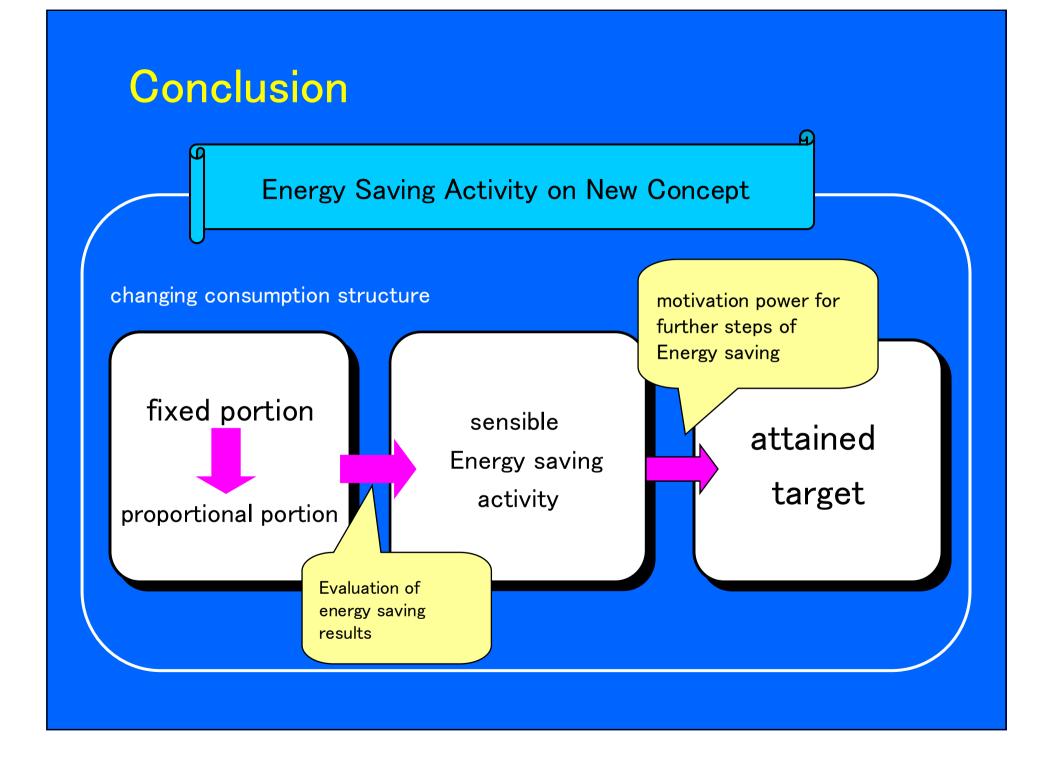
FY2000

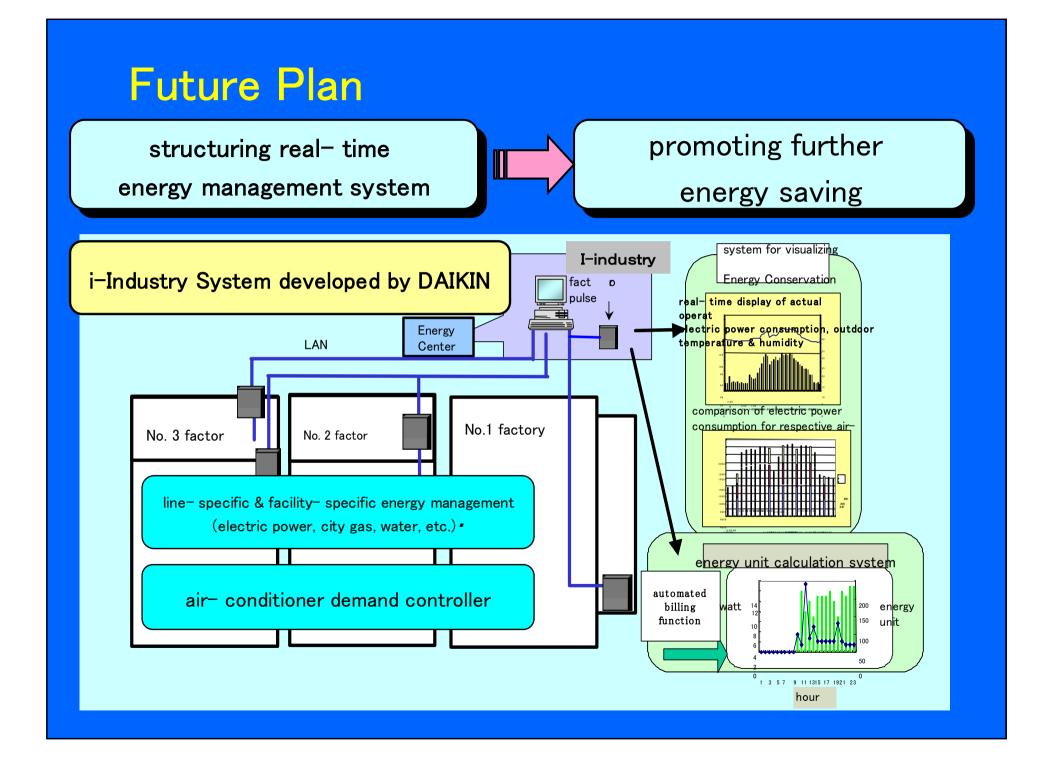
•A factory excelling in energy management

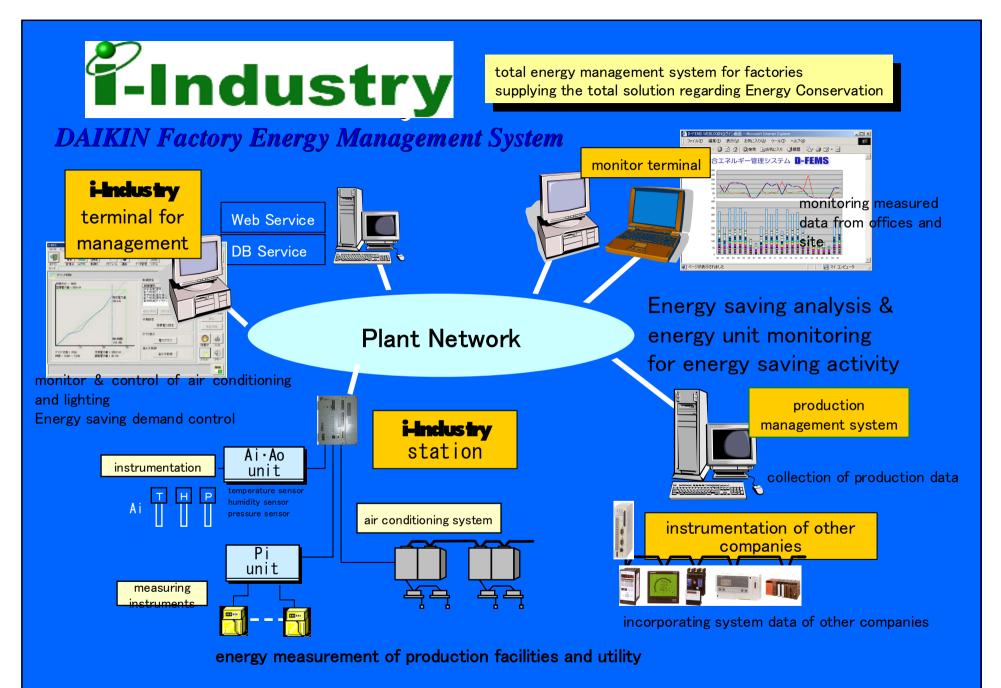
- Awarded the "Director-General's Prize of the Agency of Natural Resource and Energy"

National Competition of Model Cases in Energy Saving

- Awarded the "President's Prize of the Energy Conservation Center"







monitor & control of cogeneration & other combined energy heat source system

DAIKIN

Our Waste Reduction Activity "Recycling resources-from sludge to tissue paper"

Daikin Industries, Ltd. Shiga Plant

Outline of Management Regarding Environment Preservation

Our unique fast and flat Management on a global basis

Market capitalization management

Daikin's goal

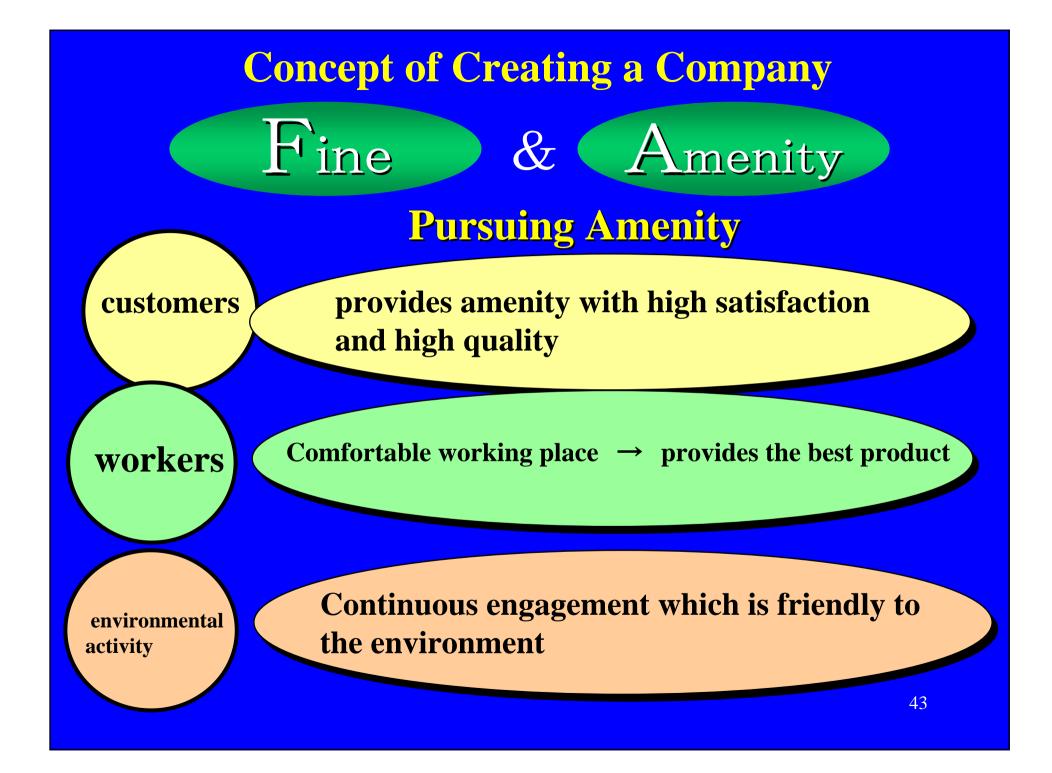
To become a Global and Truly First-class Company

Realizing a dynamic company which attracts people, capital and information

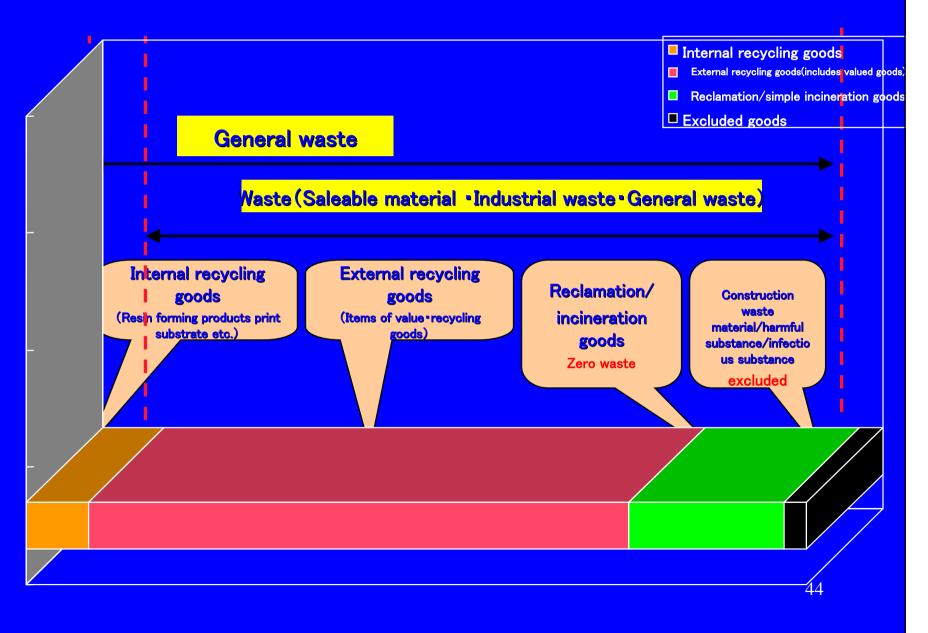
Have a robust financial structure and earnings.

Have corporate principles and Transparency respected globally Our main businesses of air-conditioning And flurochemicals are ranked number one or two globally

World-class corporate culture and climate



Definition of Waste



Definition of Recycling



Raw material

Saleable

goods

Fuel

<u>Thermal Recycle</u>

Those with heat recovery by attached facilities during incineration

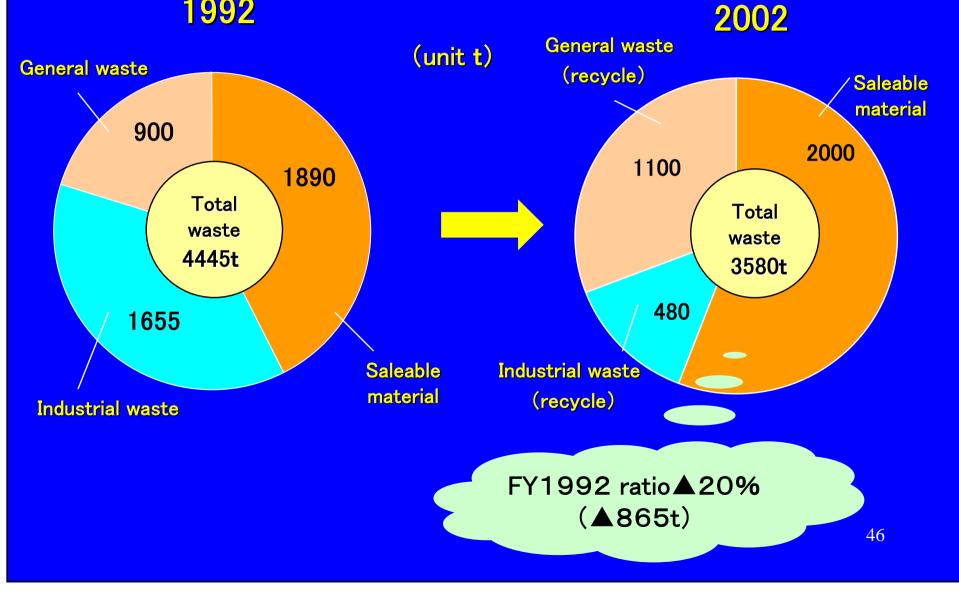
Recycle Excluded

1. Construction waste

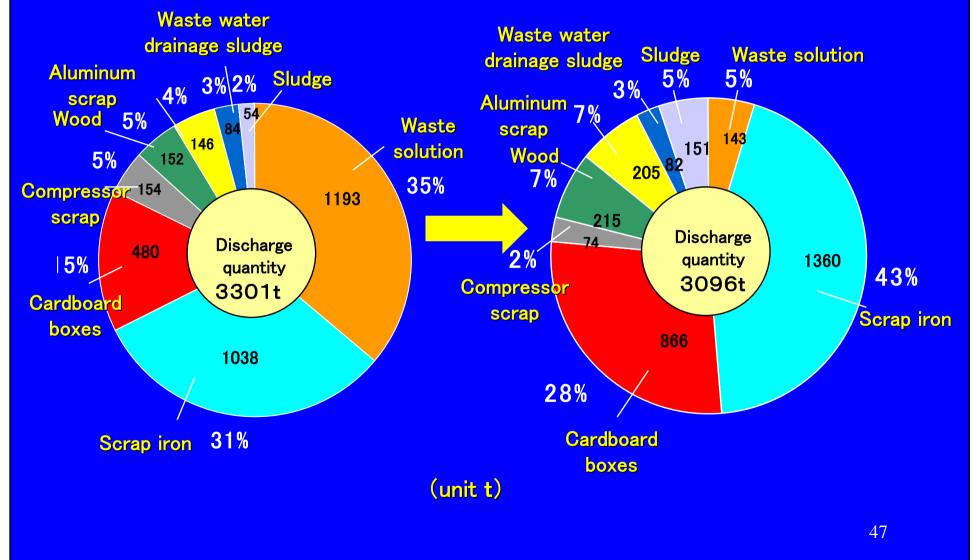
- 2. Infectious medical waste
- 3. Special harmful industrial waste

4. Simple reclamation 5. Simple incineration

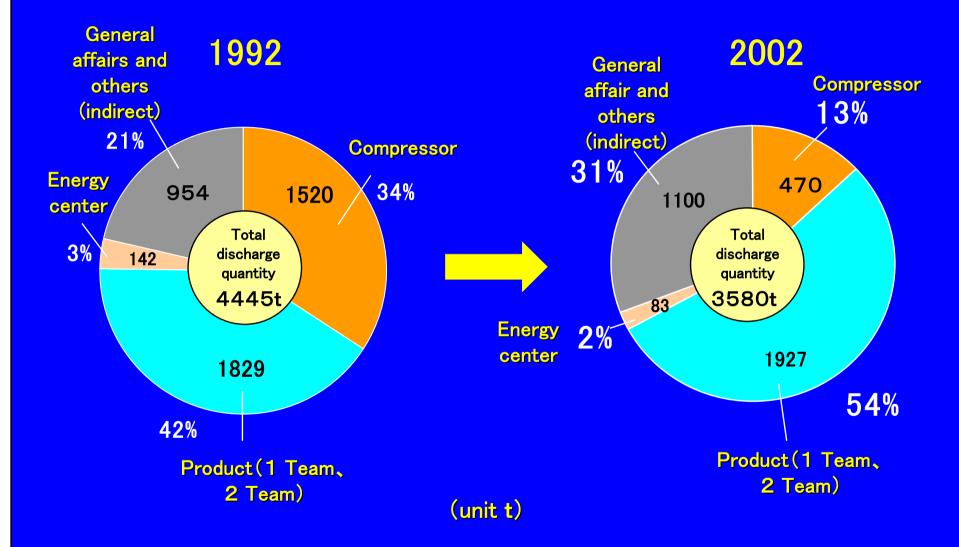
Change in Total Waste (1992-2002) 1992 2002



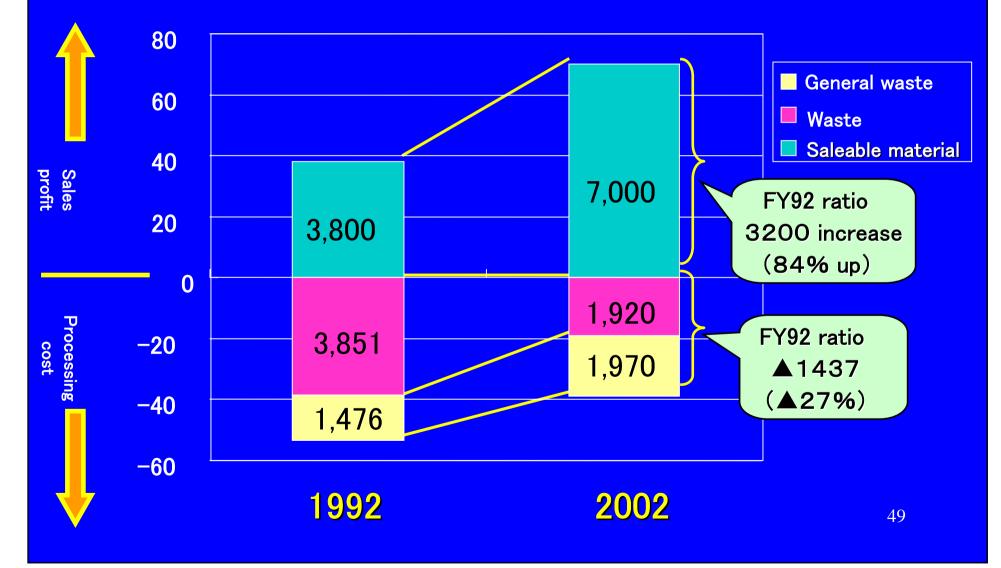
Main Waste Emission Amount per Item (1992-2002)

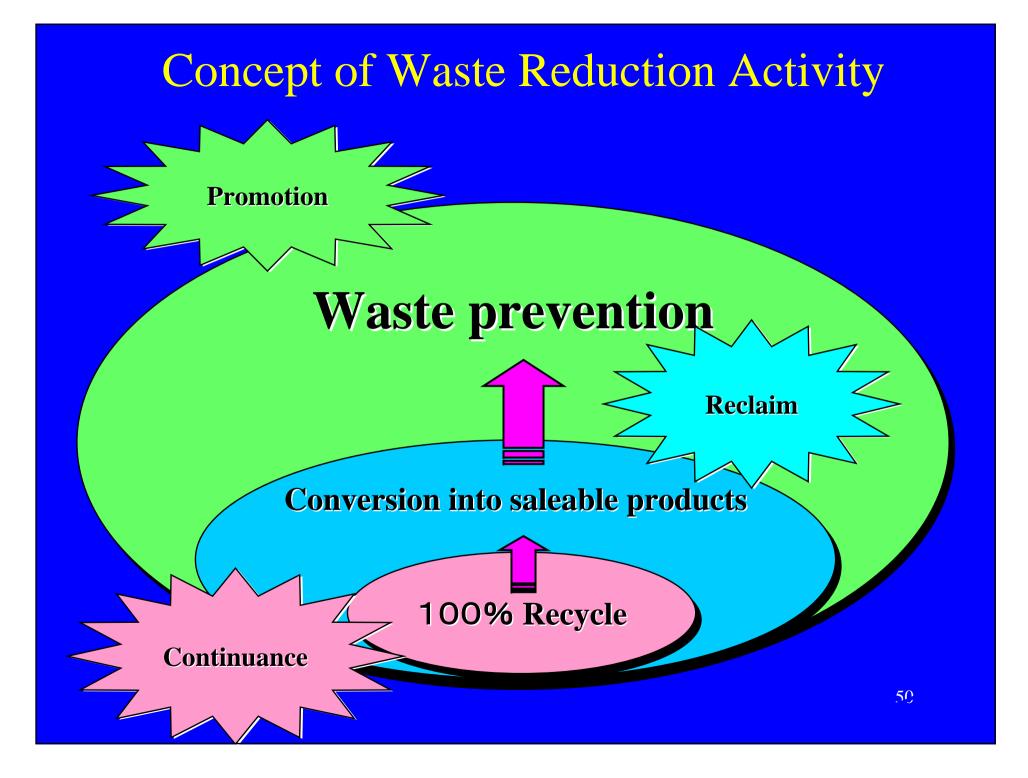


Waste Emission Amount per Division (1992-2002)



Change in Waste Processing Cost (1992-2002) Unit ¥M





Efforts in Recycling

Recycling means "Effective use of limited resources".

To find a dealer who is "near, low cost and safe"

1 Total sorting by everyone at the department.

Abolition of dustbins and installation of recycling boxes.

- **2** Search a nearby collector with low risk and low processing cost.
- ③ Effort when emitting so as to satisfy collecting standard.(dewatering of grinding scrap)
- **(4)** Internal Manifest System which raises sorting and cost conscious.

Efforts in Conversion into Saleable Products

To turn "waste to be saleable resources"

Effective use of limited resources and recycling of materials to produce usable and salable products repeatedly. ()Grasping precious metal content and to become effective resources by element analysis of electric parts. (2)To become effective resource by sorting waste plastic per types and grinding internally.

3 Re-commercialization of wood pallets.

Efforts in Waste Prevention

Waste prevention \rightarrow "do not bring in or generate waste"

Efforts involving all departments and affiliated companies

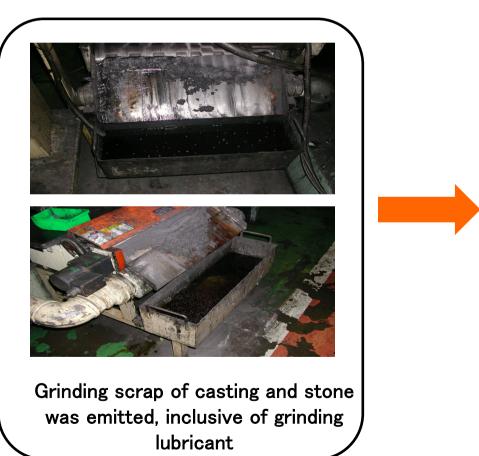
- **1 Promotion of reusing parts delivery boxes.**
- **2** Long-life measure against compressor production process grinding solution
- **③** Condensing waste solution at compressor production process.
- **4** Yield improvement of sheet metal material and aluminum material
- **5** Reusing waste cloth and gloves by cleaning.
- 6 Tackling reduction of sludge that occur at waste water processing

Example of Recycling Improvement(3)

Improved emission method so as to obey collecting standard. (grinding scrap)

Before improvement

After improvement

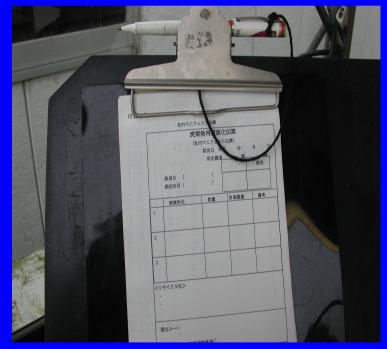




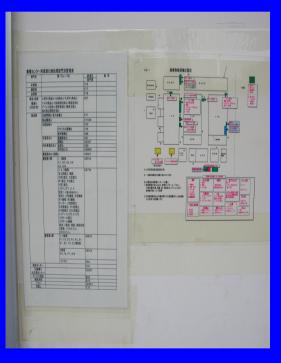
Installed a grinding lubricant converger and now emitted after grinding lubricant has been collected.

Example of Recycling Improvement(4)

Internal Manifest System which raises sorting and cost conscious







Internal manifest order Resource collecting center

Waste collecting location map and control chart per processing department Example of Conversion into Saleable Material Improvement (2)

Items to become saleable by a further sorting of waste plastic and internal grinding

Before improvement



Mixed emission of plastic

After improvement



After sorting at recycling location, proceeds to grinding process.



Reduced to power by plastic grinding machine

Example of Conversion into Saleable Material Improvement (2)

Reusing part delivery boxes

Before improvement



Cardboard case



A palette must be underneath cardboard case.

After improvement



Domestic (Plastic reusing boxes)



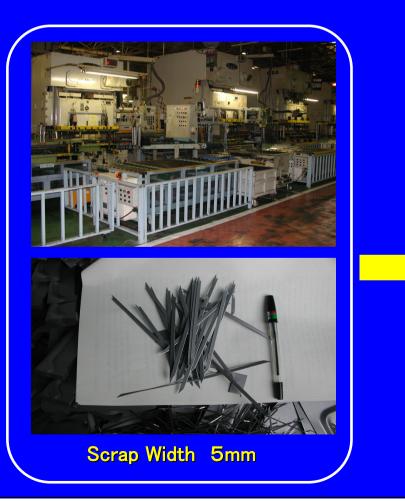
Overseas(Reusable palette made of metal)

Example of Waste Prevention Improvement (4)

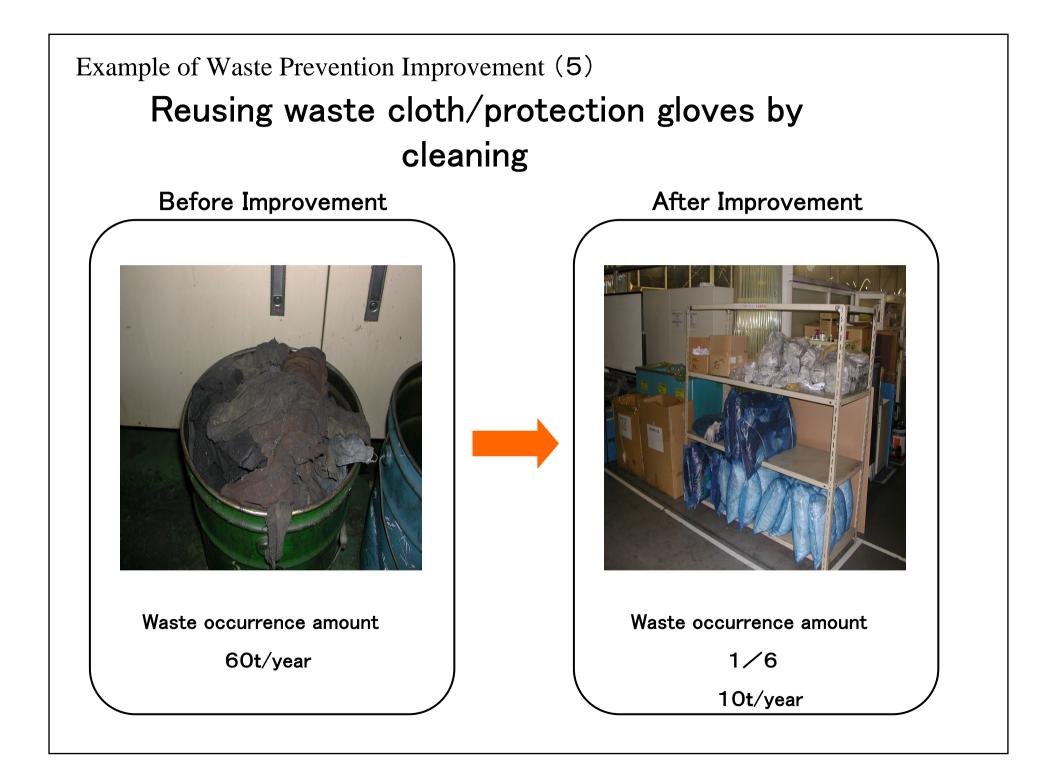
Yield improvement of sheet metal and aluminum material

Before improvement

After improvement









Recycle 100% action

- Search on-site recycling dealers that are near inexpensive and safe
- Achievement and continuance of sorting activity by everyone
- Preparation for items to be saleable based on material recycling
- 100% recycling and contribute to lower cost.

Action for items to become saleable

- Change for action to enable continuance as a company
- Traditional waste to be of value as well (further searching dealers and sorting)
- FY92 ratio, ¥3.2 M increase in selling profit

Action for waste prevention

- Emission and processing cost can both be reduced at the same time.
- •Effective action unnecessary of recycling energy.
- FY92 ratio, 865t of emission reduced.
- FY92 ratio, ¥1.4 M processing cost reduced.

Future Activity Plan

2001~

- Continued recycling engagement
- Conversion to valued goods engagement, based on material recycling
- -internationally as well

• For reduction in total discharge quantity, engagement in occurrence control from engineering development stage.

- •ISO 14001 Daikin nationally unified certification (next spring-plan)
- Target Nikkei Environmental Management Ranking within 10th place for 3 consecutive years

1992~2001

Engagement targeting only industrial waste
Zero waste emission=100% recycle

